



**ACCOUNT EXECUTIVE**  
**TERRITORY: SOUTHWEST ONTARIO**  
**DENISE.MILNER@OGIEYEWEAR.COM**

#### **OPTICAL EXPERIENCE**

*I've touched so many facets of this magical industry. After graduating and starting out as an Ophthalmic Dispenser, over the years I wore many hats (and many pairs of eyewear). I worked with International Optical Companies in various roles— as a Territory Manager, a Regional Sales Manager, a Dispensary Manager, a Product Manager and an Optical Designer. I traveled to Europe, worked with factories and then owned an Optical Shop with a lab on-premise. When I visit you and show the collections, I can understand the DNA of your business quickly and offer recommendations and powerful solutions that support your success.*

#### **WHY DO YOU LOVE WHAT YOU DO?**

*Supporting so many independent businesses, each with their own identity and personality, it's wonderful to see accounts that you love, succeed in a big way.*

#### **FAVORITE COLLECTION?**

*Oh that is an impossible choice, they're all so spiffy! OGI has always been about spreading a happy energy with color and perfect fitting. Seraphin collection is timeless. Red Rose is forging new style frontiers with its thin-line minimalistic construction and trend-right shapes. Why stop at just one frame, or one favorite?*

#### **INTERESTS AND HOBBIES?**

*Like a true salesperson, I love fashion, traveling, and listening to music, especially when on the road for work, because no one can make me change the station!*

#### **WHAT SHOULD YOU KNOW ABOUT ME THAT NO ONE WOULD BELIEVE?**

*I met Celine Dion in her dressing room back stage and chatted up eyewear; I even sold her on a frame line.*

#### **WOULD YOU PREFER BEING INVISIBLE OR ROLLED IN GLITTER?**

*Definitely glitter: I'm always leaving a lasting impression.*

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